

Local Scale Up Program

About: The LOCAL SCALE-UP is a 12–18-month program offering tailored business support and access to the local and regional Endeavor network, designed to provide services to South African Entrepreneurs who have not yet completed the Endeavor Global selection process, and allowing candidates access to Endeavor South Africa’s network and servicing while preparing to become Endeavor Entrepreneurs through an International Selection Panel.

The Local Scale-Up offers entrepreneurs the value of the Endeavor local network, without delaying access to previously reserved resources for Endeavor Entrepreneurs. By joining ENDEAVOR LOCAL SCALE-UP you become part of Endeavor South Africa’s network of top global business leaders, with the Endeavor South Africa team supporting you to reach the agreed milestones to move towards the International Selection Panel and help support your growth through select services, beginning at the Second Opinion Review.

Entrepreneur Profile: Pre-Series A & Series A, scaling locally with strong potential for international expansion in next 18mths, minimum annual revenue R5m

Process:



DEDICATED PORTFOLIO MANAGEMENT

Through monthly meetings with a portfolio manager, you will design a servicing strategy to support your business growth specifically ways Endeavor can add value as part of the selection process.

MONTHLY



ACCESS TO NETWORKING EVENTS

Endeavor organizes several exclusive events where entrepreneurs can meet our network (Endeavor Entrepreneurs, mentors, Board members, etc.)

MONTHLY



ACCESS TO STRATEGIC GUIDANCE

Endeavor will provide you with access to our dedicated mentorship network to best advise you on your specific challenges.

QRTL



ACCESS TO CAPITAL

Having close relationships with the local VC’s Private Equity funds, & family offices, Endeavor can support you on your fundraising journey.

AS NEEDED



ACCESS TO ENDEAVOR WORKSHOPS

You and/or your team will get the chance to participate in regular workshops & peer learning sessions (MeetUPs), on a variety of topics such as sales, marketing, developers, etc.

MONTHLY